

# Your Client Service Team

### Tracey Davis

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### Karlee Gomez

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### Todd Eide

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### Services Provided:

- Partners with client service team
- Develops strategic plan
- Analyzes carrier data and negotiates rates/fees
- Analyzes clinical & financial data
- Provides annual budget & funding rates
- Executes service strategy between client & carriers
- Consults and advises clients with benefit plan design and vendor options
- Manages Carrier/Vendor implementation, renewal and contracts
- Analyzes financial, clinical & utilization data
- Underwriting analysis & projection
- Develops funding projections, budget rates, & reserve requirements
- Supports client & client service team
- Marketing Coordination & Review
- Supports annual renewal process
- Employee communication & education
- Manages day-to-day carrier customer service issues for employees
- ▶ Employee claims resolution assistance